

POST SHOW REPORT

9th India machine Tools Show

THE GLOBAL MARKETPLACE

18 to 21 MAY 2023 · PRAGATI MAIDAN, NEW DELHI



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OF COMMERCE AND INDUSTRY

ORGANISED BY



K AND D
COMMUNICATION LIMITED

Inauguration Ceremony



Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey and Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI inaugurated the 9th edition of India Machine Tools Show 2023.



A memento being presented to Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey by Mr. Ritesh Shah CEO K and D Communication Limited, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI, and Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA



A group photo after lamp illumination ceremony. From left Mr. Jatinder Singh, Member, LMTMA , Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA, Mr. Bharpur Singh, Director, LMTMA, Mr Ritesh Shah CEO, K and D Communication Limited, Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey, Mr. Ravinder Sethi, Co-Chair, Logistic Committee of PHDCCI, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI



A memento being presented to Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey by Mr. Ritesh Shah CEO K and D Communication Limited, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI, and Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA



A group photo at the press conference. Starting from left Mr. Mohit Luthra, Assistant Secretary-General, PHDCCI, Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA, Mr. Ritesh Shah CEO, K and D Communication Limited, Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey, Mr. Ravinder Sethi, Co-Chair, Logistic Committee of PHDCCI.

Mr. Saurabh Sanyal CEO & Secretary General of PHDCCI.

The India Machine Tools Show 2023 was inaugurated by Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey and Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI.



316
Exhibitors

14
Countries



40,772
Registered
Visitors from
260
Regions of India



250
International &
National
Delegates



Business
Generated
INR **1,295** Crores



30,000 Sq. m.
Exhibition Space

2000+
Product
Live Demo



Exhibitor Testimonials

Mr. Mohan Shandilya, Sales Manager
BODOR LASER INDIA PVT LTD



Here we have displayed a 30 KW sheet cutting machine - the highest power machine in India! We have also displayed pipe cutting machine for 230 mm diameter. We have introduced Scan Cutting Technology to 100% avoid reflection of the laser which is very useful for the cutting of non-ferrous metals like copper, aluminum and brass. We have received a very good response from IMTOS and over the last three days we have booked around 15 orders and have got very good inquiries also!

Mr. Maulik Patel, Executive Director
SAHAJANAND LASER
TECHNOLOGIES LIMITED



SLTL Group is 34 years old and one of the fastest growing laser innovating company. We provide solutions with laser in the processes of marking, engraving, cutting, welding, micro-drilling etc. We are the first one to innovate the fiber laser cutting technology. Today, we work towards enhancing the ease of using our machine and whoever has come here has been delighted with the multiple features we have introduced. We have participated in every edition of IMTOS. It is one of the most happening shows you know. We keep on booking orders in IMTOS and this year also, we have quite a good number of orders. We always get quality people in and most of the people who come at this show come with a clear knowledge of what they want to discuss, what they really want and what they want to buy. It is a very good platform to showcase our capabilities!

Mr. Rajesh Sharma, Managing Director
IPG PHOTONICS (INDIA) PVT LTD



Our core competence is Laser as a source. We have put the entire family of laser source in our product range. Our high power (12 KW) AMB Lasers cater mainly to the EV market, the YLR and YLS lasers are mainly used in cutting and low power applications. We are the pioneers in Fibre Lasers and have gone up to 100 KW power! Also displayed is a light weld and hand held welding machine for not only MS, SS and Aluminium but also reflective materials like Copper, Brass and even Titanium. The IMTOS show is quite good. The customer's footfall is largely regional and even as the show is nearing its end, the volume of people keeps increasing! It's a really a good experience and we look forward to strong business with this. We also look forward to this show in future.

Mr. Kuntesh Radadiya, General Manager
SAHAJANAND TECHNOLOGIES PVT LTD



STPL is a 30 years old company manufacturing laser cutting machines. Today we are showcasing our 3D printing technology solutions for different plastics like ABS, Nylon and Carbon Fibre. These are in demand in industries like Automotive, Home Appliances, Engineering, Casting etc. In IMTOS, we got very good response in all the last three days.

Mr. Rohit Shah, Director &
Mr. Jatin Shah, Director
BHAVYA MACHINE TOOLS



We are based at Ahmedabad and our company deals in Tool Room machinery, Sheet Metal machinery and re-sharpening machinery. Our experience in this exhibition has been very good. We have seen a lot of crowd at our stall and we expect a good deal of conversion and business from this exhibition. We thank K and D Communication and IMTOS for giving us this opportunity to take part in this exhibition.

Mr. Nilesh Patel, General Manager Sales –
North India & Encoders India
RENISHAW METROLOGY SYSTEMS LTD



RENISHAW is a 50 years old U.K. based company and a world leader in the metrology field. In IMTOS, we are displaying different metrology solutions in manufacturing processes in the field of CNC Machines. We have versatile gauging solutions, sophisticated probes to control in process measurements as well as a product line to calibrate CNC Machines at the point of assembling them. In position metrology we have different kinds of encoders for applications in electric vehicles, XY stages, CNC Machine Tools and Robotics. IMTOS is a very good platform and the response in this show is very good. We have met more than 300 different customers from various industrial segments from Delhi, NCR and Punjab in the last three days!

Mr. Sumit Sadhya,
General Marketing Manager
HMT MACHINE TOOLS LIMITED



Here in IMTOS, we have exhibited our latest CNC machine, Manipulator, Dairy Machines, and even our Watches also. We had a very wonderful experience in IMTOS! We have got very good response for all the products - CNC machine, Dairy machinery and Watches also! The arrangement made by IMTOS was fantastic! From the day 1 we had not faced any problem. We are really very thankful and in the coming days we will have stronger partnership with K and D.

Mr. Rahul Sharma, Manager – Sales
HINDUSTAN HYDRAULICS PVT LTD



In this IMTOS exhibition, we are showcasing our CNC Fiber laser cutting machine and introducing new series of CNC press brake machine - Hawk, which offers up to 70% energy savings compared to conventional machines during idle conditions. Being situated in the North, we enjoy a strong customer base, making exhibitions like IMTOS invaluable for interacting with customers, gathering feedback, and better understanding their needs. In all, it has been a very good exhibition and we plan to bring in more new things in the next exhibition. It was a great show by K and D!

Mr. P K Bhatia,
Vice President - Marketing
PMT MACHINES LIMITED



We have exhibited CNC turning machine, CNC linear tooling machine with automation and single spindle automatic lathe. We also manufacture other state-of-the-art machine tools like vertical turning lathes, large CNC lathes, CNC internal grinding machines and CNC external grinding machines. The response in this exhibition has been excellent. All the visitors were much focused and we have received number of genuine inquiries and we are expecting a lot of business out of inquiries generated from this exhibition. We are thankful to K and D for arranging this kind of successful show!

Mr. Sharad Avasthi, Proprietor
SHARDA ENGINEERS



We have displayed three machines here. First is a non-metal laser cutting machine which can cut MDF Acrylic up to 6 KW - the samples made with this 150 watt machine is generating lot of crowd here! We have also displayed very specialized samples of this machine like heavy duty girder and square tube. Second is a laser welding machine of 1.5 KW. Third is one of the fastest tube laser cutting machines in the world. All three machines were sold on first day first hour itself! All three machines are going from here straight to the customer's place! So, this was a good exhibition for us. It has given us good footfall and good work for next one year or so. This is a good exhibition that I recommend to all Machine Tools manufacturers for good footfall and good attention of the market. Thanks to the organizer and all concerned for this very successful exhibition.

Mr. Shailesh Mehta, Director
MEHTA HITECH INDUSTRIES LIMITED



In this IMTOS we have displayed a 12 KW machine, our 1.5 KW machine and 3 KW machine with rotary attachment. We have also shown the Fibre laser welding machine, Fibre laser cleaning machine and Fibre laser marking machine. While K and D's ENGIMACH is a very well established brand, in IMTOS also we found very good footfall and a lot of people have come from Rajasthan, Delhi/NCR, UP and Punjab. I think it is worth and we are happy with our participation in this show! I am sure increased promotion will bring even more footfall!

Himanshu Prajapati,
Sales Head – India
MAXPHOTONICS COMPANY LIMITED



Our company is manufacturing Fibre Laser Source and in IMTOS we are launching some new products! We have a new cutting head for 10 to 20 KW and we have also launched here our new welding machine with power range from 800 watt to 1.5 KW. This machine has some special advantages like it is air-cooled. We are launching first time here and we are getting very good response! The K and D Team are very supportive. We are seeing very great response from customers. We met so many buyers and we also met our some old customers and some old friends, distributors and some manufacturers also. So we find very good opportunities in IMTOS right now. Thank you!

Mr. Adnan Bearingwala, Director
LUNA TECHNOLOGIES PRIVATE LIMITED



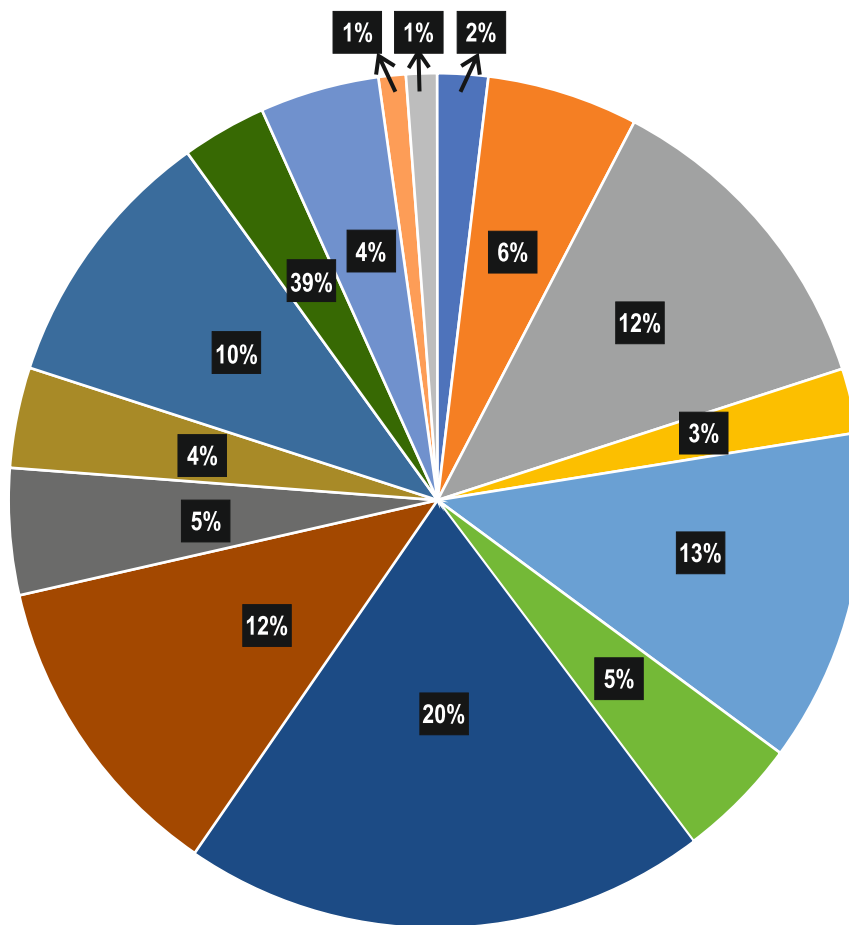
Luna Technologies is a one-stop solution for all automation and mechatronic products. At this exhibition we have displayed all spindle bearings and all high precision bearings used for machine tools. TPI is one of the best brands for precision bearings in the world. The factory is in Taiwan. The USP of these products is that they are extremely customized for the customer's application; they work at extremely high speeds and with very high reliability. We have a very good customer base already in India and IMTOS gives us a very good platform for interacting and meeting our clientele. We are associated with IMTOS since almost 10 to 12 years - since the time it started! The visitors are much focused and form a very niche clientele. Most of the exhibitions organized by K and D Communication are fantastic platforms to showcase our products. We have had a very good journey together in the past and we will continue doing so in the future as well. I think IMTOS will continue to grow and so will our association with IMTOS and K and D!



EXHIBITOR GOAL ACHIEVEMENT



Category-wise Participation Bifurcation



Categories

Total

ADDITIVE MANUFACTURING-3D PRINTING.....	6
HYDRAULICS & PNEUMATICS.....	18
INDUSTRIAL SUPPLY.....	39
ITES.....	8
LASER MACHINERIES & EQUIPMENT.....	40
MACHINE TOOLS ACCESSORIES.....	15
MACHINE TOOLS CUTTING.....	62
MACHINE TOOLS FORMING.....	38
MATERIAL HANDLING EQUIPMENT.....	15
METROLOGY.....	12
PRECISION TOOLS, HAND TOOLS & POWER TOOLS....	32
PUMPS,GEARS, MOTORS, DRIVES & BEARING.....	10
ROBOTICS & AUTOMATION.....	14
SURFACE FINISHING EQUIPMENT.....	3
TESTING & MEASURING INSTRUMENTS.....	4

316



K and D Communication Limited thanks Afro Business Promotion Federation for sending a delegation of 16 members from Tanzania, Mali, Mozambique, Benin, Ivory Coast, Burkina and Faso.



K and D Communication Limited thanks all the 22 delegates from Bangladesh for visiting & participating in this event.

Grand Industrial Meet & Roadshow for India Machine Tools Show 2023 held in Ludhiana



From left Mr Kamlesh Gohil (Chairman and MD KDCL), Mr Gurmeet Singh Kular (President FICO), Mr Amarjit Singh Sagar (Director LMTMA), Mr Virinder Sharma (Director MSME - DI Ludhiana, Ministry of MSME), Mr Bharpur Singh (Director LMTMA) and Mr Sanjeev Sethi (Punjab State Chapter, PHDCCI)



"This Industrial Meet and Roadshow of India Machine Tools Show 2023 is a huge success. LMTMA is proud of its 20 years long relationship with K and D. We are also very happy with the launch of Punjab Machine Tools Show 2024. We are sure it will be another feather in the cap of K and D."
- Mr. Gurjeet Singh Bhambar, General Secretary LMTMA



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FEBRUARY 2023

IN FOCUS

India machine Tools Show

THE GLOBAL MARKETPLACE

18-21 May 2023 - Pragati Maidan, New Delhi

Indian Machine Tools Industry: Looking Ahead

India is the only large economy predicted to grow significantly in the coming years and this estimate is largely based on the huge domestic demand of India. Additionally, in a world seeking 'reliable supply chains' and 'friendshoring', the government of India's determined pursuit of foreign investments with investor-friendly policies has made India a fast-emerging destination for global manufacturing. The unprecedented foreign direct investment (FDI), M&A and technology collaborations have also brought along world-class manufacturing technologies and international quality standards. Adoption of cutting-edge manufacturing technologies like 3D Printing is increasingly becoming common.

Today, many international auto manufacturers have their plants in India and many more are on the anvil. The Indian

defence industry and the Indian space industry have now opened up to the private

sector. The domestic aviation market is pegged to be the 3rd largest in the world by 2024. Large investments in Infrastructure, Heavy Engineering, Ship Building and Railways have all resulted in a huge demand for capital goods and machine tools. Similar investments are also seen in diverse sectors such as Consumer Appliances, Textiles Machinery, Construction Equipments, Agricultural Equipments, Medical, General Engineering & others. At the inauguration of 'IMTEX FORMING 2022', Ravi Raghavan, President, Indian Machine Tool Manufacturers' Association (IMTMA), said "the industry is expected to reach Rs. 9,500-10,000 crore in 2022-23". Industry leaders believe the machine tools market in India is poised to grow substantially during 2020-25, probably at a CAGR of nearly 13 to 14 percent.





18 to 21 MAY 2023
PRAGATI MAIDAN, NEW DELHI

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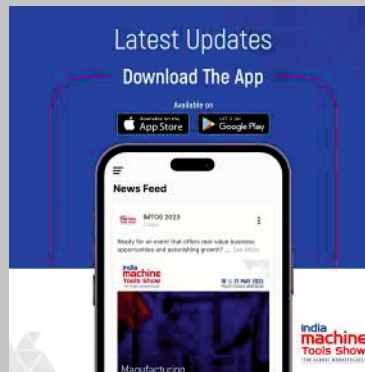


MARKETING

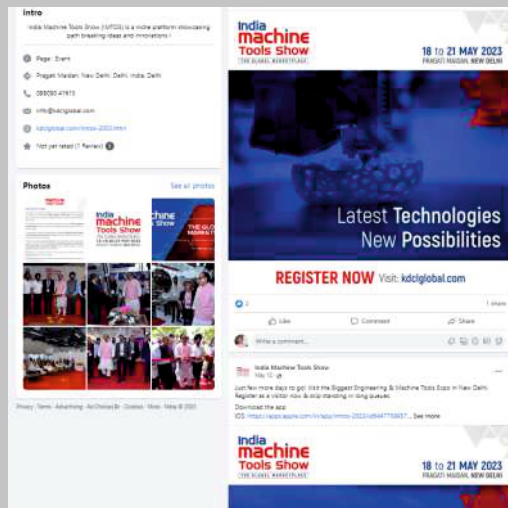
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K and D wishes you a successful participation in

^{10th}
India
machine
Tools Show

11 to 14 JULY 2025

YASHOBHOOMI CONVENTION CENTRE
DWARKA, NEW DELHI



K AND D
COMMUNICATION LIMITED

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