



# GUJARAT CONEX

**21 - 22 - 23**  
SEPTEMBER 2023

**HELIPAD EXHIBITION CENTRE**  
GANDHINAGAR, GUJARAT, INDIA



GUJARAT'S LARGEST  
TRADE FAIR FOR CONSTRUCTION MACHINERY & EQUIPMENT

## POSTSHOW REPORT

ORGANIZED BY



CO-ORGANIZED BY



MESSE  
MÜNCHEN

JOINT ORGANIZER



**GUJARAT**  
CONTRACTORS  
ASSOCIATION  
SINCE 1959



## A Great Beginning



**150**  
EXHIBITORS



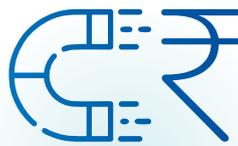
**6500 SQ.M**  
SPACE SOLD



**20000 SQ.M**  
EXHIBITION SPACE



**1000+** PRODUCTS  
ON DISPLAY



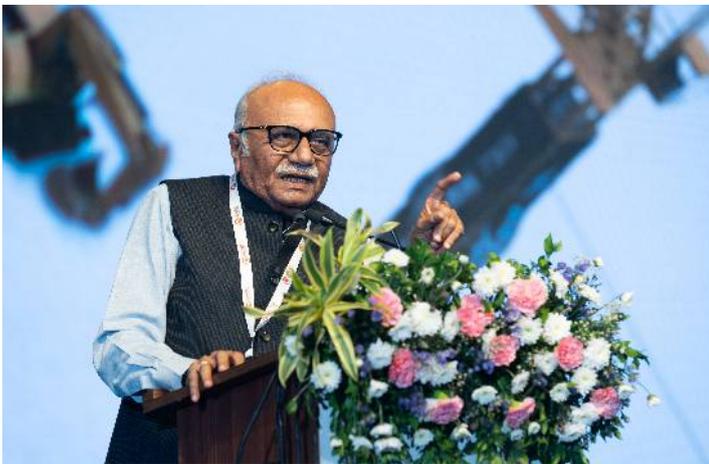
**2500 CR** BUSINESS  
INQUIRIES GENERATED (APPROX)



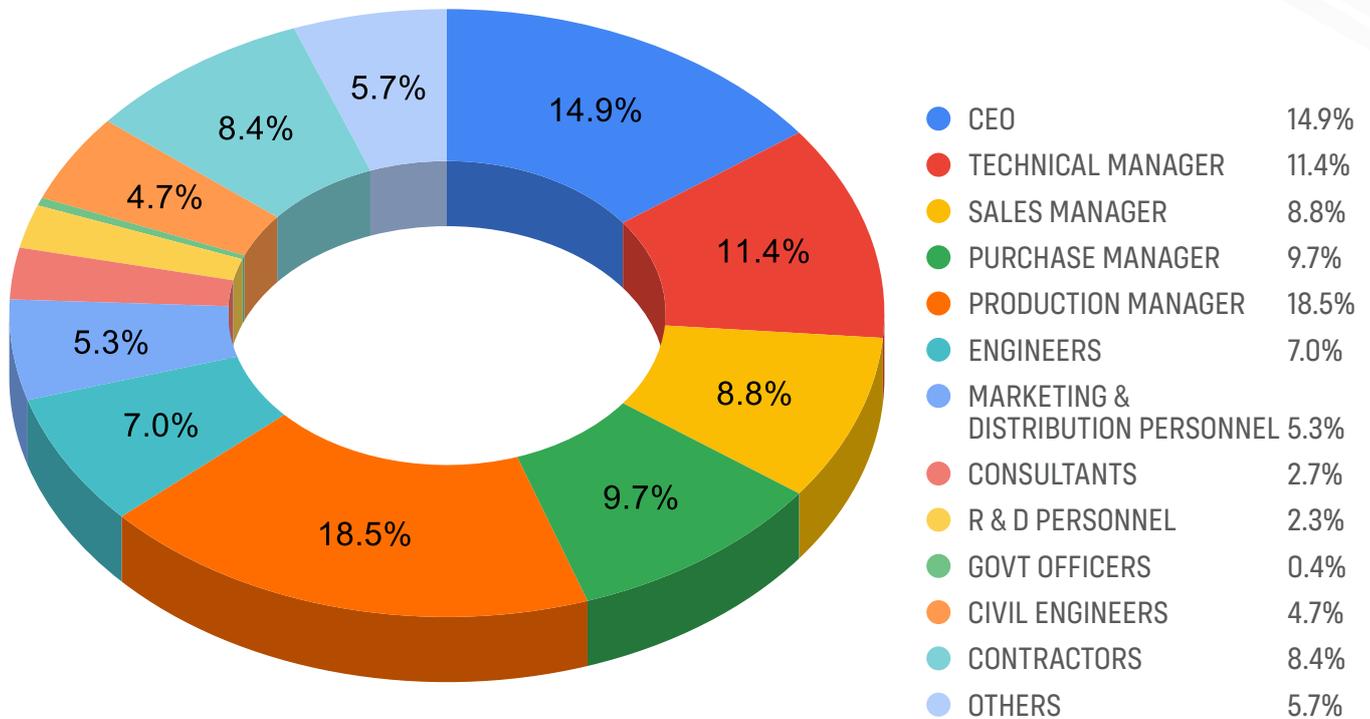
# Grand Opening Ceremony



# Grand Opening Ceremony



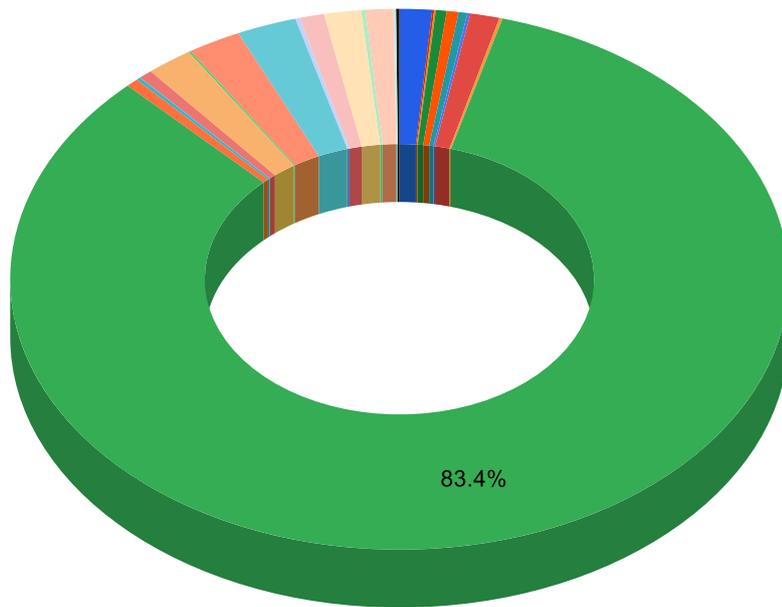
# Visitor Analysis



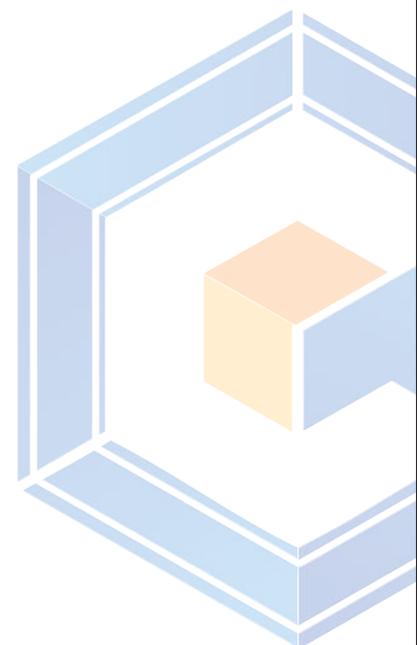
SR	PROFILE	VISITOR	VALUES IN %
1	CEO	1489	14.9
2	TECHNICAL MANAGER	1142	11.4
3	SALES MANAGER	881	8.8
4	PURCHASE MANAGER	968	9.7
5	PRODUCTION MANAGER	1854	18.5
6	ENGINEERS	705	7.0
7	MARKETING & DISTRIBUTION PERSONNEL	534	5.3
8	CONSULTANTS	274	2.7
9	R & D PERSONNEL	231	2.3
10	GOVT OFFICERS	43	0.4
11	CIVIL ENGINEERS	468	4.7
12	CONTRACTORS	845	8.4
13	OTHERS	568	5.7
		10002	

# Visitor Analysis

## State Wise

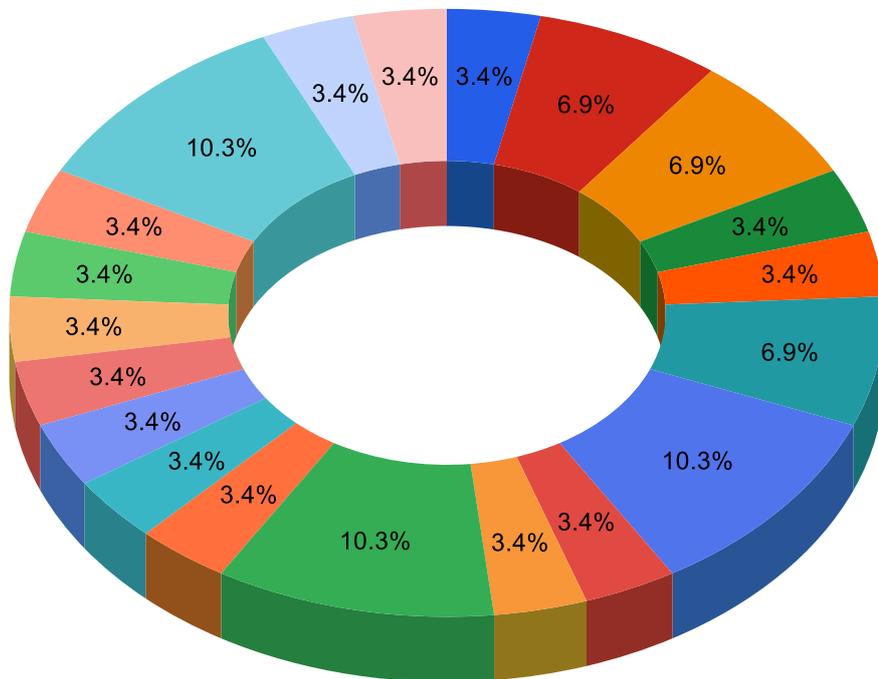


SR	STATE	VISITOR	Values in %
1	ANDHRA PRADESH	134	1.34
2	ARUNACHAL PRADESH	8	0.08
3	AASAM	7	0.07
4	BIHAR	45	0.45
5	CHANDIGRAH	49	0.49
6	CHHATISHGARH	36	0.36
7	DAMAN & DADRA NAGAR HAVELI	13	0.13
8	DELHI	121	1.21
9	GOA	13	0.13
10	GUJARAT	8320	83.43
11	HARYANA	51	0.51
12	HIMAHCAL PRADESH	18	0.18
13	JAMMU & KASHMIR	1	0.01
14	JHARKHAND	56	0.56
15	KARNATAKA	192	1.93
16	KERALA	10	0.10
17	MADHYA PRADESH	221	2.22
18	MAHARASHTRA	248	2.49
19	ODISHA	18	0.18
20	PUNJAB	102	1.02
21	TAMILNADU	153	1.53
22	TELANGANA	18	0.18
23	UTTARPRADESH	114	1.14
24	UTTARAKHAND	11	0.11
25	WEST BENGAL	14	0.14
		9973	



# Visitor Analysis

## International Visitor



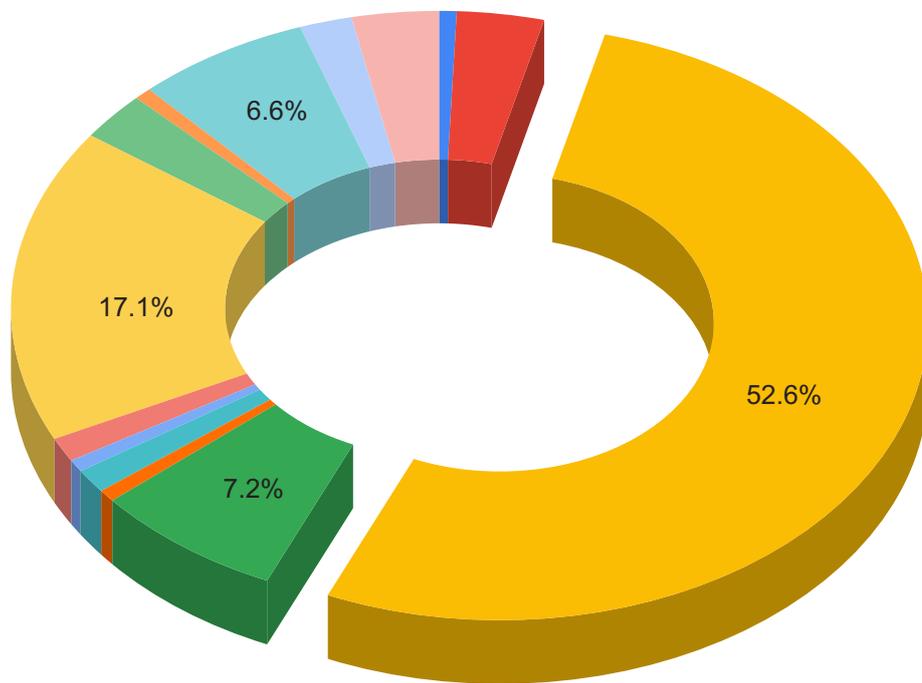
- NEPAL
- ZAMBIA
- COLOMBIA
- HUNGERY
- HONG KONG
- ITALY
- UAE
- CHINA
- GHANA
- AFGHANISTAN
- ANGUILLA
- CHRISTMAS ISLAND
- COMORAS
- SEYCHELLES
- CONGO
- URUGUAY
- TURKS AND CAICOS ISLANDS
- UNITED STATES
- COOK ISLANDS
- HONDURAS

SR	COUNTRY	VISITOR	Value in %
1	NEPAL	1	3.4
2	ZAMBIA	2	6.9
3	COLOMBIA	2	6.9
4	HUNGERY	1	3.4
5	HONG KONG	1	3.4
6	ITALY	2	6.9
7	UAE	3	10.3
8	CHINA	1	3.4
9	GHANA	1	3.4
10	AFGHANISTAN	3	10.3
11	ANGUILLA	1	3.4
12	CHRISTMAS ISLAND	1	3.4
13	COMORAS	1	3.4
14	SEYCHELLES	1	3.4
15	CONGO	1	3.4
16	URUGUAY	1	3.4
17	TURKS AND CAICOS ISLANDS	1	3.4
18	UNITED STATES	3	10.3
19	COOK ISLANDS	1	3.4
20	HONDURAS	1	3.4
		29	

# Exhibitors Engaging with Visitors

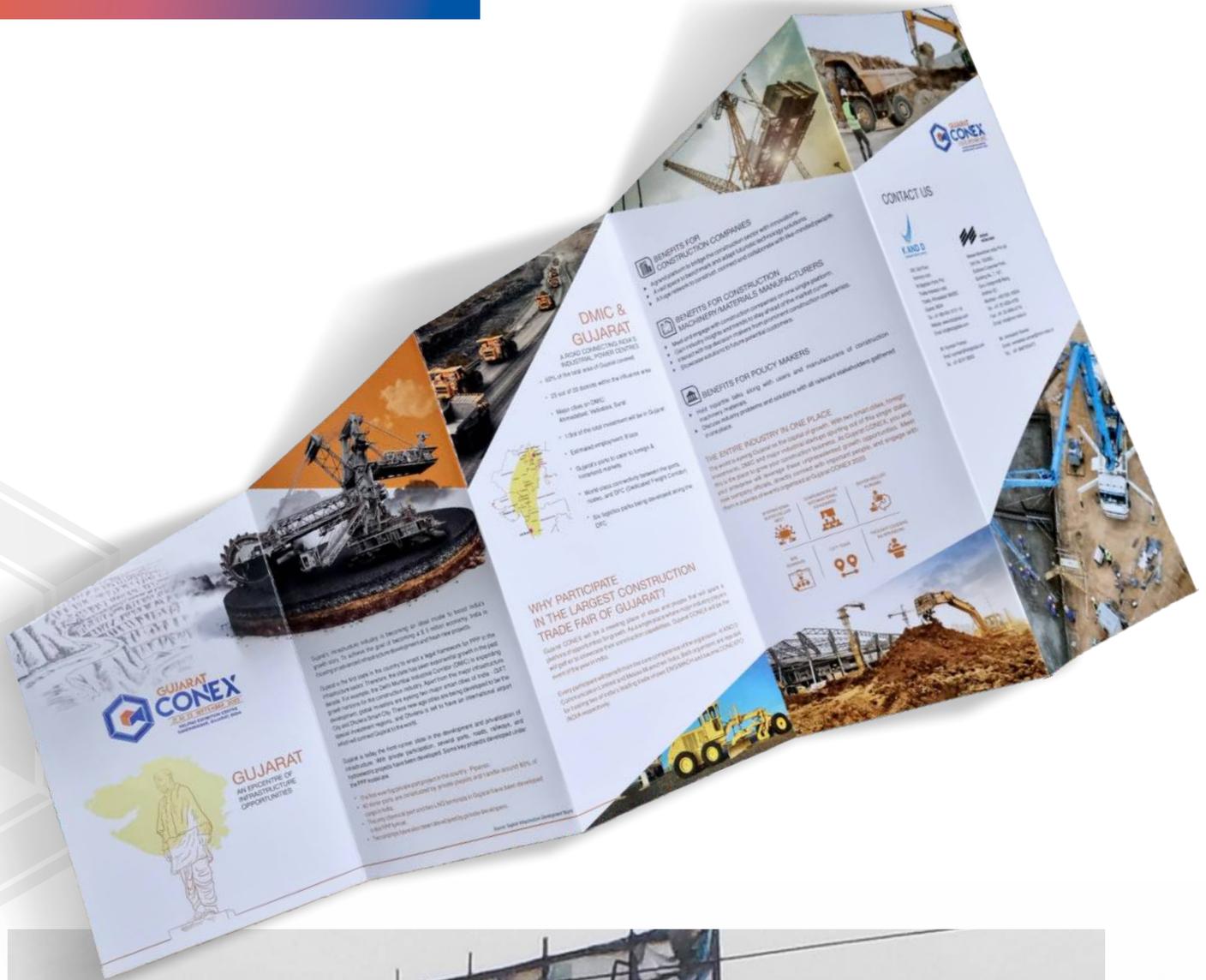


# Exhibitor Analysis



SR	STATE	EXHIBITOR
1	ANDHRA PRADESH	1
2	DELHI	5
3	GUJARAT	80
4	HARYANA	11
5	JHARKHAND	1
6	KARNATAKA	2
7	KERALA	1
8	MADHYA PRADESH	2
9	MAHARASHTRA	26
10	PUNJAB	4
11	RAJASTHAN	1
12	TAMIL NADU	10
13	TELANGANA	3
14	UTTAR PRADESH	5
		152

# Well-Marketed Event



# Well-Marketed Event





**GUJARAT'S LARGEST CONSTRUCTION MACHINERY, VEHICLES AND BUILDING MATERIAL TRADE FAIR**



**Chief Guest**  
**Shri Bhupendrabhai Patel**  
Hon'ble Chief Minister of Gujarat

**Guests of Honour**

**Shri Kanubhai Desai**  
Cabinet Minister - Finance, Energy & Petrochemicals, Gujarat

**Shri Rushikeshbhai Patel**  
Minister of Health & Family Welfare, Medical Education, Higher & Technical Education, Law & Justice, Gujarat

**Shri Kunvarjibhai Bavaliya**  
Cabinet Minister For Water Resources And Water Supply, Food, Civil Supply & Consumer Protection Affairs, Gujarat

**GRAND INAUGURATION TODAY**  
**21-22-23 SEPTEMBER 2023**  
**HELIPAD EXHIBITION CENTRE, GANDHINAGAR**

ORGANIZED BY: **K AND D** | CO-ORGANIZED BY: **MESSI MÜNCHEN** | JOINT ORGANIZER: **GUJARAT CONSTRUCTION ASSOCIATION**

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10 AM TO 6 PM | FREE ENTRY FOR BUSINESS VISITORS

## Gujarat Conex 2023

**Foundation for historic businesses**

Infrastructure is a key sector driving the growth of Gujarat, one of India's largest state economies.

It is already responsible for growing at a steady pace. The state has established an infrastructure program that will support the growth of other industries, especially the textile and engineering sectors. Leading from the front and setting the pace for infrastructure development, the state has established an infrastructure program that will support the growth of other industries, especially the textile and engineering sectors.

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**GUJARAT'S LARGEST CONSTRUCTION TRADE FAIR**  
CONSTRUCTION MACHINERY AND VEHICLES, BUILDING MATERIAL MACHINES, MINING MACHINES & CONSTRUCTION VEHICLES

**CONSTRUCT • CONNECT • COLLABORATE**

**21-22-23 SEPTEMBER 2023**  
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10 AM TO 6 PM | FREE ENTRY FOR BUSINESS VISITORS

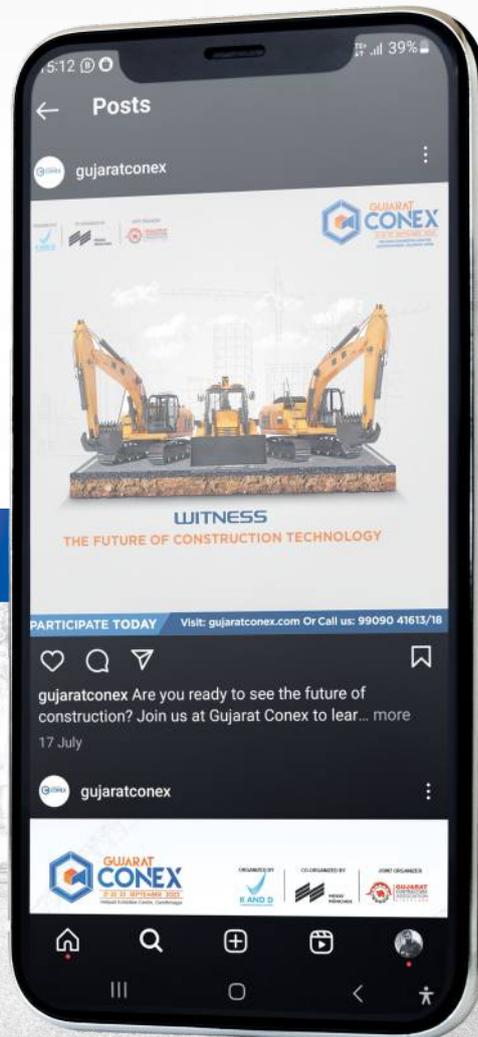
# Well-Marketed Event



Digital Reach



11 MILLION



# Well-Marketed Event

નવગુજરાત સમાચાર

Day	Tuesday	Date	September, 26, 2023
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## 300થી વધુ કંપનીઓની કોનેક્સ-2023માં હાજરી

અમદાવાદ: બાંધકામ મશીનરી, બિલ્ડિંગ મટિરિયલ મશીનો, માઈનિંગ મશીનો અને બાંધકામ વાહનો અને બાંધકામ વાહનો માટેના વેપાર મેળા- ગુજરાત કોનેક્સના ત્રિ-દિવસીય શોમાં વિવિધ 500 જેટલી પ્રોડક્ટ્સ સાથે 300થી વધુ કંપનીઓ જોડાયેલી હતી. મેસ્સે મુએનચેન ઈન્ડિયાના સીઈઓ ભૂપિન્દ્ર સિંઘે જણાવ્યું હતું, ગુજરાત દેશમાં સૌથી અદ્યતન બાંધકામ અને ઈન્ફ્રાસ્ટ્રક્ચર ડેવલપમેન્ટ ઇકોસિસ્ટમ ધરાવે છે.

## દિવ્યા ભાસ્કર

Day	Saturday	Date	September, 23, 2023
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## ગુજરાત કોનેક્સ-23માં 300થી વધારે કંપનીએ ઉપસ્થિતિ નોંધાવી

અમદાવાદ: બાંધકામ મશીનરી, બિલ્ડિંગ મટિરિયલ મશીનો, માઈનિંગ મશીનો અને બાંધકામ વાહનો માટે ગાંધીનગરમાં ગુજરાતના સૌથી મોટા ટ્રેડફેર ગુજરાત કોનેક્સનું આયોજન કરવામાં આવ્યું છે. ત્રણ દિવસ ચાલનારા આ ટ્રેડ-શોમાં અદ્યતન બાંધકામ મશીનરી અને વાહનો, બિલ્ડિંગ સામગ્રીના મશીન તથા માઈનિંગ મશીનસ પ્રદર્શિત કરવામાં આવ્યા છે. વિવિધ 500 જેટલી પ્રોડક્ટ્સ સાથે આ પ્રદર્શનમાં 300થી વધુ પાર્ટિસિપન્ટ્સ જોડાયા છે. ગુજરાતમાં પણ ઈન્ફ્રાસ્ટ્રક્ચર ડેવલપમેન્ટ સહિત સર્વાંગી વિકાસ માટે બજેટમાં સતત વધારો કરવામાં આવ્યો છે. 1995માં રાજ્યનું બજેટ 12 હજાર કરોડનું હતું, તે આ વર્ષે 3 લાખ કરોડ જેટલી જંગી રકમ સાથેનું ઐતિહાસિક બજેટ થયું છે. આ વર્ષના બજેટમાં ઈન્ફ્રાસ્ટ્રક્ચર ડેવલપમેન્ટને વિકાસના પાંચ સ્તંભોમાંનો એક અગત્યનો સ્તંભ ગણી રાજ્ય સરકારે આગામી પાંચ વર્ષ માટે પાંચ લાખ કરોડ રૂપિયાનું ઈન્ફ્રાસ્ટ્રક્ચર ડેવલપમેન્ટ માટે આયોજન કર્યું છે. ગુજરાત આજે દેશમાં સૌથી અદ્યતન બાંધકામ અને ઈન્ફ્રાસ્ટ્રક્ચર ડેવલપમેન્ટ ઈકોસિસ્ટમ ધરાવે છે. ભાગીદારી દ્વારા વધુ વૃદ્ધિની સુવિધા આપવા માંગીએ છીએ.

THE TIMES OF INDIA

Day	Friday	Date	September, 22, 2023
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## Upgrade quality standards, urges CM

Speaking at Conex-2023, organized by the Gujarat Contractors Association in Gandhinagar, chief minister Bhupendra Patel on Thursday said that there is a need to upgrade quality standards to ensure healthy competition in the industry. More than 300 participants will showcase latest technology in construction machinery, vehicles, building materials and mining machinery at the exhibition at the helipad exhibition centre. State higher and technical education minister Rushikesh Patel said arrangements have been made for civil, mechanical and electrical engineering students to visit the show.

## FREE PRESS

Day	Saturday	Date	September, 23, 2023
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## Gujarat Chief Minister inaugurates Gujarat CONEX in Gandhinagar



Ahmedabad, Hon. Gujarat Chief Minister Shri Bhupendra Patel inaugurated a three-day show - Gujarat CONEX, Gujarat's largest trade fair for construction machinery, building material machines, mining machines and construction vehicles at the Helipad Exhibition Centre in Gandhinagar today. The fair is being organized by K and D Communication Ltd (KDC) with Messe Muenchen India as co-organiser, in association with the Gujarat Contractors Association (GCA) as joint-organiser from September 21 to 23. The event was also attended by Shri Kanubhai Desai, Hon. Cabinet Minister for Finance, Energy & Petrochemicals, Shri

દોલેરા ઈન્ટરનેશનલ એરપોર્ટ સ્પ મેગા પ્રોજેક્ટ ચલાવી રહ્યું

દિવ્યાંગ ન્યુઝ જોવા માટે સેટટોપ ડોક્સના નંબર નોંધી લો

GTPL 377, UN 979/949, 360, 509, 213, PAYTM, MXPLAYER 807

ગુજરાતના મુખ્યમંત્રી શ્રી ભૂપેન્દ્રભાઈ પટેલે ગાંધીનગરમાં ત્રણ દિવસીય ગુજરાત કોનેક્સનું ઉદ્ઘાટન કર્યું

ગાંધીનગર ગુજરાત આજે દેશમાં સૌથી અદ્યતન બાંધકામ અને ઈન્ફ્રાસ્ટ્રક્ચર ડેવલપમેન્ટ ઇકોસિસ્ટમ ધરાવે છે

**BREAKING NEWS**

ગાંધીનગર

**BREAKING NEWS**

હવામાન વિભાગની આગાહી

વિદેશ 11 લોરેન્સે કેનેડામાં હત્યા કરાવી! બિશ્રોઈ તિહાર જેલમાંથી શાર્પશૂટ 22/09/2023

ગાંધીનગર

કોન્ફેડરેટ ઈસોસિયેશન દ્વારા આયોજિત ગુજરાત કોનેક્સન

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ગાંધીનગર

ગાંધીનગરમાં ગુજરાત કોન્ફેડરેટ ઈસોસિયેશન દ્વારા ગુજરાત કોનેક્સ-2023નો મુખ્યમંત્રી દ્વારા પ્રારંભ કરવામાં આવ્યો

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ગાંધીનગર

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# GCA Award & Recognition Ceremony



# Motivational Business Speaker



# Musical Evening



# #ExhibitorsSpeak

We were absolutely thrilled with the response we received from our recent event. It was truly wonderful to see so many people in attendance. We also couldn't have asked for better timing - everything seemed to fall into place perfectly, and the event was a resounding success from start to finish. We already look forward to the next edition of CONEX.

## **ACTION CONSTRUCTION EQUIPMENT LIMITED**

Sunilkumar Talreja, Vice President - Sales and Support

The footfall has been impressive, and we are thrilled with the response we have received so far. We are grateful to all the contributors who have made this possible, and we look forward to continuing to provide a platform for regional and Indian brands to showcase their products and services.

## **ALLMARC INDUSTRIES PVT LIMITED**

Kaushal Goyal, Director

Our recent experience has been nothing short of exceptional. We received a response that exceeded our expectations and had the opportunity to engage in great interactions with both our existing customers and our competitors' customers. This gave us valuable insights into the industry. We were also able to meet everyone from the industry, which was an incredible opportunity to expand our knowledge and make new connections.

## **AMIN EQUIPMENTS (Dealers for JCB)**

Vidhisha, General Manager

We are delighted to have been one of the main sponsors of this event and could not be happier with our participation. The number of footfalls from Gujarat and the surrounding area was far higher than we had anticipated which is a testament to the hard work put in by the organizers. We are extremely thankful to them for this opportunity and look forward to the next edition.

## **AMMANN INDIA PRIVATE LIMITED**

Manish Kulkarni, Sales Director

We have been able to make an impactful connection with our existing clients, and establish a strong, positive relationship with them.

## **ASHI TECH EQUIPMENT PVT LTD**

Akshay Patel, Director - Sales and Marketing

We are excited to introduce our product to this market through this exhibition. We have met many potential clients and are confident that our product will be a success. We appreciate the opportunity to showcase our product and look forward to continued success in the future.

## **DANIEL PLASTO CRAFT**

Joseph Jaykumar, Managing Director

We are thrilled to welcome excellent visitors to our region, and their first time here is truly amazing. We are confident that they will benefit greatly from the ongoing regional development initiatives that have been put in place, and we are excited to see how these efforts will positively impact their experience.

## **FAITH SERVICES PRIVATE LIMITED**

Surendra Prasad Maurya, Founder & Director

We are delighted to report that the response to our event in Ahmedabad and the Gujarat region were overwhelmingly positive. We had many visitors, not only from the local area but also from far-reaching places such as Punjab and Bhuneshwar. This is a testament to the quality of the event and the hard work that went into making it a success. We look forward to the next edition of our event and the opportunity to reach even more people.

## **KNEST ALUMINIUM FORMWORK**

Sandesh Misal, Regional Manager

CONEX was a phenomenal experience for us! The footfall has been fantastic, exceeding all expectations. We've been thrilled with the genuine interest from attendees, leading to numerous promising leads and connections with real potential customers. The entire event, expertly managed by KandD Communications, BAUMA, and the Gujarat Contractor's Association, truly benefited the entire industry by forging connections and fostering opportunities. We couldn't be more impressed, and you can be sure we'll be back for the next edition.

## **KYB CONMAT PRIVATE LIMITED**

Kalpesh Soni, Vice-President Sales & Marketing

# #ExhibitorsSpeak

The big exhibition in Gujarat was a great opportunity for us to meet new customers and explore potentially fruitful partnerships. We appreciate the support infrastructure in place, and we look forward to continuing our association in the future.

## **LIUGONG INDIA PRIVATE LIMITED**

Pijus Dutta, Area Sales Head (Gujarat)

We are thrilled to report that our participation in the event was a great success! The event drew a huge crowd and we received tremendous interest from the people who attended. We had a great time and we are already looking forward to exhibiting at the event again in the future.

## **MECHTECH INFRAMINE PVT LTD**

Jaimin Patel, Managing Director

We are thrilled to see the amazing response that our new product has received so far. The level of interest and engagement from our customers has been truly inspiring. The inquiries we have received about our new product have been particularly encouraging. As we continue to promote and market our new product, we expect the level of interest and demand to only grow bigger and bigger.

## **NILKANTH ENGINEERING WORKS**

Hardik Solanki, Director - Sales and Marketing

We saw many interesting visitors from Gujarat and India. We have had some leading developers, contractors and construction companies engage with us as well. We believe that this will be a great opportunity for us to showcase our new products, and we are thrilled to be able to do so. We hope that our visitors will find our offerings to be interesting and engaging. Thank you for your support, and we look forward to seeing all of you in the upcoming edition.

## **PERI INDIA PRIVATE LIMITED**

Raj Lakhani, Managing Director

We are thrilled to have received such a great response from visitors in Gujarat! Many people have visited us and have expressed their interest in what we have to offer.

## **PUZZALONA MACHINERY FABRICATORS (HYDERABAD) LLP**

BVR Prasad

We are extremely pleased with the response we've received. We've had a great response from potential customers and we are very positive about the next edition. We believe that the momentum we have built will only continue to grow and that we will be able to reach even more customers than before.

## **REMSON FRAMEWORK LLP**

Satish

We had an amazing experience at CONEX and would recommend participation to anyone. We had over 50+ visitors to our booth, and they were all relevant leads. The platform was perfect for our solutions and we got amazing facilities to showcase our products. We're so glad we participated and would do it again in a heartbeat.

## **SGB BRANDSAFEWAY PRIVATE LIMITED**

Taljit Singh, Head Business Development

The footfall at the exhibition exceeded our expectations, which is great news for our business. Ahmedabad is a key location and centre for us, and the positive response we received at the exhibition will undoubtedly help to increase awareness of our brand and offerings. We are confident that the exposure we gained from this exhibition will translate into increased sales and growth for our business, and we look forward to capitalizing on this success in the future.

## **STANDARD BELEX INDIA PRIVATE LIMITED**

Jignesh Shah, Founder & Director

We were able to reach untapped and potential customers from Gujarat and the western parts of India. This helped us connect with different industries and they can decide how our software solution can help them. Our software solution was well-received and we are grateful for the opportunity to serve these new customers.

## **TECHDATA**

Srinivasan Varni, Marketing Manager

We have had a great response to our product with a lot of relevant visitors, which has generated a lot of good inquiries. This has helped us to expand our customer base, with customers from the North and even Mumbai.

## **TECHNO INDUSTRIES PRIVATE LIMITED**

Krishnakant, Manager International Business

# #ExhibitorsSpeak

We had not expected our business cards to run out so quickly! We had a great experience with CONEX; it was a great platform to get in touch with OEMs. With CONEX, we got to know a lot of potential business partners and forged strong business relationships with them.

## **UVS STEELS PRIVATE LIMITED**

Vijay Singh, Director



We are thrilled to have received such a positive response from our existing customers and potential visitors. We look forward to continuing to provide our customers with the quality service that they have come to expect from us.

## **VENUS TECHNO EQUIPMENT PRIVATE LIMITED**

Punit Patel, Deputy General Manager - Sales & Marketing



The response to this platform has been nothing short of overwhelming. It is clear that this platform is providing a much-needed space for companies to connect and engage with one another in the best way possible for businesses.

## **VVS (Authorized dealer of SANY)**

Mihir Roza, Chief Operating Officer



We're happy with the quality of the footfalls we received this year at CONEX. Most likely, we'll participate in the next edition. This is a great opportunity for us to showcase our products and services to a wider audience. Plus, it helps us build relationships with potential customers.

## **WEST INDIA EQUIPMENT PVT LTD**

Satish Tundiya, Sales and Business Head



We had a great experience exhibiting at CONEX. We made some new contacts and received enquiries from potential customers. It was a great exposure and branding exercise for us as a first-time exhibitor. We're looking forward to participating again in the future.

## **WINSTEEL ENGINEERING WORKS PVT LTD**

Jayaprakash, Operation Head



The majority of our customers at the exhibition were from Ahmedabad, but we also expected more visitors from surrounding states to make the most of this great opportunity. We feel that the exhibition was a success in terms of educating people about our company and our 360-degree approach to service. The quality of the walk-ins was amazing, and we look forward to Connex's next edition.

## **PROPEL**

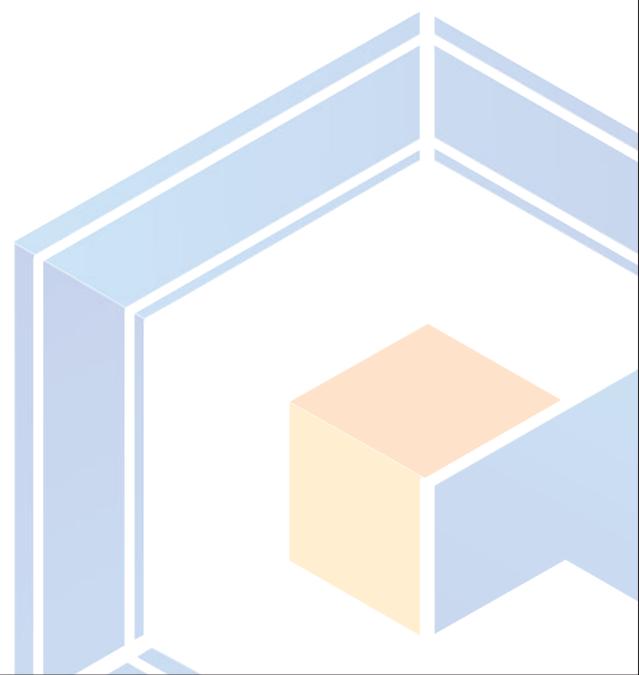
Rohit Patel, Associate General Manager



We are very pleased with the results of our participation in the Gujarat market through Connex. We have received a good amount of new inquiries and people have become aware of our products. We are very happy with the results and we would like to participate in future markets as well.

## **WIRTGEN INDIA PRIVATE LIMITED**

Gaurav Panwar, Head - Sales



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A pioneering trade fair organizer in its 30th year, K AND D COMMUNICATION LIMITED (KDCL), has consistently fuelled economic growth by organizing 100+ national and international exhibitions all across India in different industrial segments. Its portfolio of highly acclaimed trade show brands include ENGIMACH, INDIA MACHINE TOOLS SHOW, RAJKOT MACHINE TOOLS SHOW, PUNE MACHINE TOOLS SHOW, PUNJAB MACHINE TOOLS SHOW and ITMACH INDIA. KDCL is also a renowned provider of turnkey solution - from concept to completion including stall booking - for many prestigious international trade shows organized by state governments and trade associations.

KDCL helped develop the Helipad Exhibition Centre (HEC) in Gandhinagar, Gujarat. It is one of the largest exhibition centres in India and the largest in Gujarat. Equipped with world-class infrastructure, HEC is the venue of choice for leading international trade shows and events.

K and D Communication Limited is dedicated to creating outstanding trade show platforms that contribute significantly to economic growth and prosperity.



**MESSE  
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Founded in 2007 as a wholly owned subsidiary of Messe München, Messe Muenchen India Pvt. Ltd. is one of the leading organizers of trade fairs in India with an extensive portfolio of B2B trade fairs covering various sectors: bauma CONEXPO INDIA, electronica India, productronica India, drink technology India, LASER World of PHOTONICS INDIA, and many more.

Messe Muenchen India works closely with industry stakeholders to develop wellresearched trade fairs, encapsulating the latest trends and innovations which dominate the industry. Headquartered in Mumbai with offices in New Delhi, Bengaluru, Hyderabad and Ahmedabad, Messe Muenchen India connects global competence by bringing professionals together for business, learning and networking.



Established in 1959, GCA is a representative body of the construction contractors' fraternity by Govt. Of GUJARAT. With an aim to voice out concerns and provide regulation-related suggestions, GCA acts as an entity for the contractor community.

GCA has been organising various seminars, workshops and state-level conferences in the field of upcoming technological developments and policy changes pertaining to the infrastructure sector since its inception. Now, on a mission to boost the industry, GCA is taking the contractor's community to a level beyond borders.

**K AND D COMMUNICATION LTD.**

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